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भारत सरकार  
Government of India  
रसायन और उर्वरक मंत्रालय  
Ministry of Chemicals & Fertilizers  
औषध विभाग  
Department of Pharmaceuticals  
राष्ट्रीय औषध मूल्य निर्धारण प्राधिकरण  
National Pharmaceutical Pricing Authority


तीसरी/पांचवी मंजिल 5<sup>th</sup> / 3<sup>rd</sup> Floor,  
वाई.एम.सी.ए. सांस्कृतिक केन्द्र बिल्डिंग  
YMCA Cultural Center Building,  
1, जय सिंह रोड, नई दिल्ली-110001  
1, Jai Singh Road, N. Delhi – 110001.  
Fax No.: 23746652  
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Office Memorandum

**Subject: Display of the Trade Margin on Orthopaedic Knee Implants on Preliminary analysis.**

The undersigned is directed to state that based on available data from the official sources and manufacturer/importer, NPPA has analysed the trade margins in the Orthopaedic Knee Implants. A detail sheet on the trade margin of common components used in knee replacement is uploaded on website to bring in transparency.

Stakeholders may like to communicate their comments / view to NPPA within a week.

  
(APS Sawhney)  
Director

Statement on Trade Margin of Knee System

Table A. PRICES

SI No	Particulars	Femoral		Tibial Plate		Insert		Patella		TOTAL Knee System	
		Minimum	Maximum	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum
1		2	3	4	5	6	7	8	9	8	9
1 a.	Minimum and Maximum Landed Price	10,615	29,470	8,352	17,492	3,263	14,071	1,178	4,748	23,408	65,781
2	Minimum and Maximum Price to Distributor	11,300	83,000	7,538	46,555	4,000	31,800	675	5,807	23,513	1,67,162
3	Minimum and Maximum MRP	26,000	1,69,123	20,000	1,22,336	9,091	1,03,750	4,000	17,900	59,091	4,13,059

Table B. Trade Margin

SI No	Particulars	Femoral Average Margin	Tibial Plate Average Margin	Insert Average Margin	Patella Average Margin	TOTAL Knee System Average Margin
5 a.	Margin of the Importer (Price to Distributor - Import Price)/ Import Price	76%	67%	109%	29%	76%
6 b.	Margin of Distributor & Hospital (MRP - Price to distributor)/Price to Distributor	120%	137%	163%	142%	135%
7 c.	Total Trade Margin (MRP - import price)/Import Price	287%	297%	449%	211%	313%